## RETIREMENT PLANNING SERVICES

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Tabung Amanah Pekerja (TAP) / the Employees Trust Fund

Brunei Darussalam



#### **OBJECTIVES**

Established in June 2017, the Retirement

Planning Service Unit's main objectives are:

- 1. Provide advise and guidance to members,
- 2. Provide guidelines to help TAP members manage and grow their retirement savings.

An added value service besides being a body that administers its members' contributions.

Still at its infancy stage, this Unit takes on several **activities** for its members and reaching out to the public in general.



#### **ACTIVITIES**

- 1. To give advise on Retirement Planning to members at TAP Branches
- 2. To create and promote awareness on the importance of Retirement

**Planning** 

3. To provide support to relevant agencies on Financial Literacy



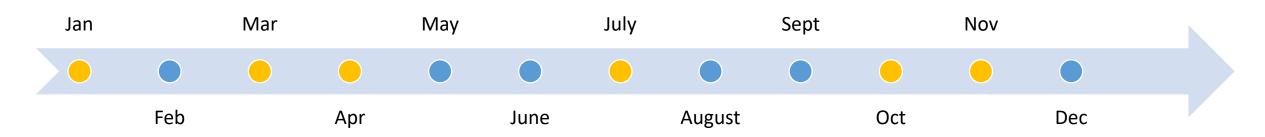
#### **MILESTONE 2017**



- June Establishment of Retirement Planning Service Division
- August First Retirement Planning Awareness Talks (to Brunei Shell Petroleum Company)
- September Begin training for Financial Planning accreditation in Singapore
  - October 10 Years Towards Retirement Project kick-off
- November Study visit to Retirement Planning Service Division, National Pension Service, South Korea



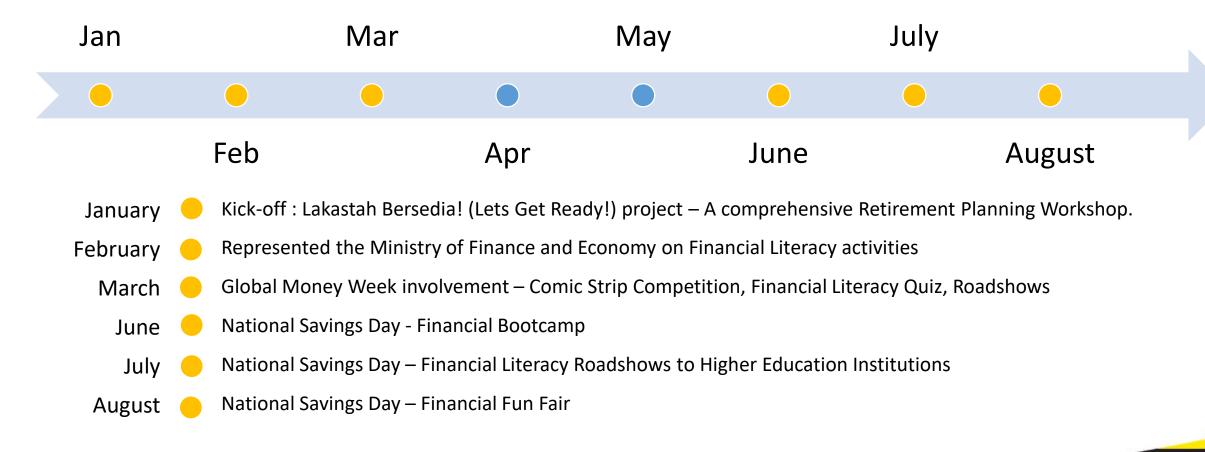
#### MILESTONE 2018



- January Associate Financial Planner (AFP<sup>CM</sup>) accreditation from FPAS (Singapore).
- March Retirement Planning Service information included in TAP Website.
  - April First Retirement Planning Talks to Government Civil Servants (under the Ministry of Finance and Economy)
  - July First article published in Borneo Bulletin & involvement on National Savings Day with AMBD
- August TAP Calculators for Retirement Planning ready for use in TAP App and TAP Website
- October Began promoting consultations sessions for members



#### **MILESTONE 2019**





# TALKS / PROJECTS



**RETIREMENT PLANNING** 



**FINANCIAL PLANNING** 



BIJAK KEWANGAN SELEPAS
BERSARA – BECOMING MONEY
WISE DURING RETIREMENT



10 YEARS TOWARDS RETIREMENT



RETIREMENT PLANNING FOR FPPP PARTICIPANTS



LAKASTAH BERSEDIA!

– LET'S GET READY!



# **OVERALL SURVEY RESULT ON TALKS/PROJECTS**

98.4%

Agree the talks / events help improve their retirement planning

77.6%

Would like to obtain Retirement Planning Service from TAP



# **CONSULTATIONS**

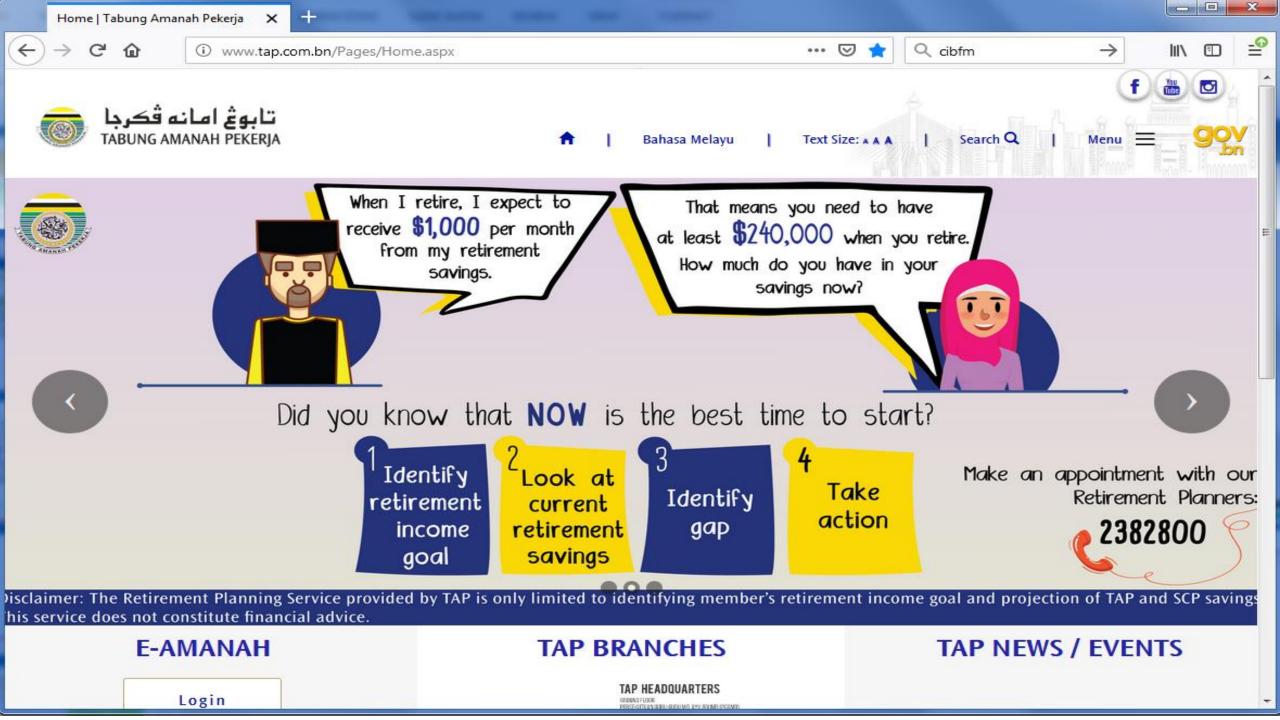




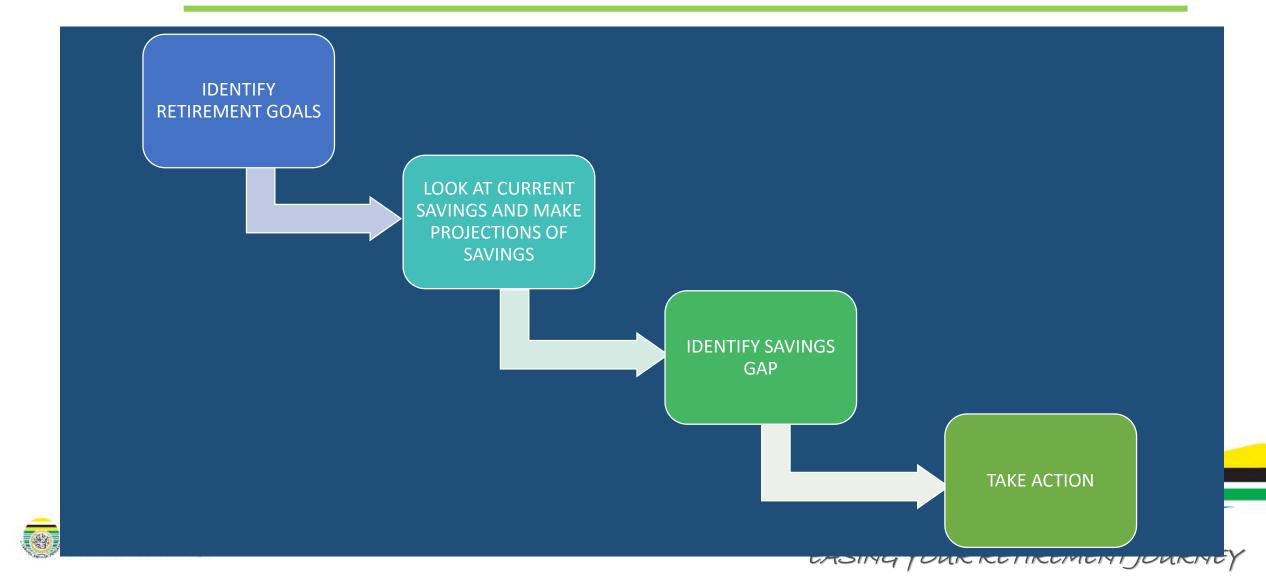




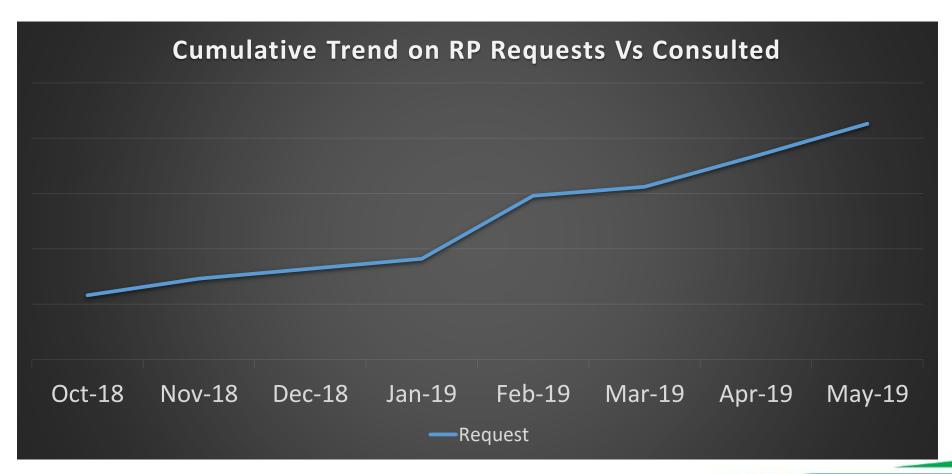




# **CONSULTATIONS**



#### **CONSULTATIONS**



From October 2018
until May 2019, the
number of
consultation
request has
increased by 267%.



### FINANCIAL LITERACY ACTIVITIES















#### **CHALLENGES**

MEMBERS SEEKING
CONSULTATION AT FINAL
STAGE OF PRE-RETIREMENT
PHASE

Between 55 to 60 years old

# VOLUNTARY CONTRIBUTION LIMITATION

(NOT ALL EMPLOYERS CAN DO AUTOMATIC MONTHLY DEDUCTION FOR VOLUNTARY CONTRIBUTIONS)

KEEPING MEMBERS
ENTHUSIASM ON
RETIREMENT PLANNING
OVER TIME

# CONSULTATION IS ONLY BASED ON APPOINTMENTS

(walk-ins could not be attended on the spot)



# **5 Year Strategic Plan**

#### RETIREMENT PLANNING SERVICE UNIT

"To give advise and impartial guidance to members on Retirement Planning and in making vital decisions about their savings in TAP"

	<u>Pillar I</u> CONSULTATION	<u>Pillar 2</u> EDUCATION	<u>Pillar 3</u> ONLINE SERVICE
1 - 2 Year	Develop manpower for branches representatives	Increase number of instructors for Retirement Planning Education	Develop website tools / FAQs and Advisory
3 - 5 Years	Collaborate with relevant institutions for Comprehensive Retirement Planning	Implement incentive for Voluntary Contribution	Allow Self-Assessment for Retirement Planning (Online)



# **5 Year Strategic Plan**

#### RETIREMENT PLANNING SERVICE UNIT

"To give advise and impartial guidance to members on Retirement Planning and in making vital decisions about their savings in TAP"

<u>Pillar I</u>	<u>Pillar 2</u>	<u>Pillar 3</u>
CONSULTATION	EDUCATION	ONLINE SERVICE
<ul> <li>Centered at TAP and SCP Savings,</li> <li>Additional increment of savings via Voluntary Contribution</li> <li>To encourage withdrawal only at retirement age</li> </ul>	<ul> <li>For increased awareness about pre and post-retirement planning</li> <li>Provide general understanding on TAP and its schemes (eligibility, benefits, contributions, etc)</li> <li>Increase awareness on making voluntary contributions</li> </ul>	



# THANK YOU

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